



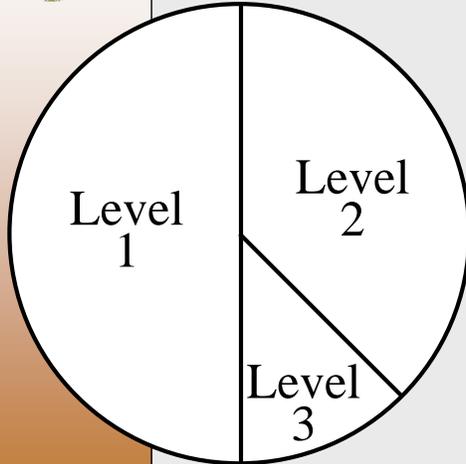
Profit Sharing



The FLP Profit Sharing incentive is certainly worth working toward! Thousands of Managers worldwide have qualified throughout the years for profit sharing checks ranging from \$1,000 to \$1,000,000. Following is an explanation of the qualification requirements.



Profit Sharing



- Bonus Pool divisions
 - Level 1 = $1/2$
 - Level 2 = $1/3$
 - Level 3 = $1/6$
- You receive your share of each Pool

There are three levels in the incentive. At the end of each calendar year, the Company determines a bonus pool for profit sharing. One half of this pool is divided among those Managers who qualify for Level 1; one third is divided among the Level 2 qualifiers; and one sixth is divided among Level 3 qualifiers. It's important to understand that Level 3 qualifiers also receive their share of the Level 2 and the Level 1 bonus pools; and Level 2 qualifiers receive their share of the Level 1 bonus pool.



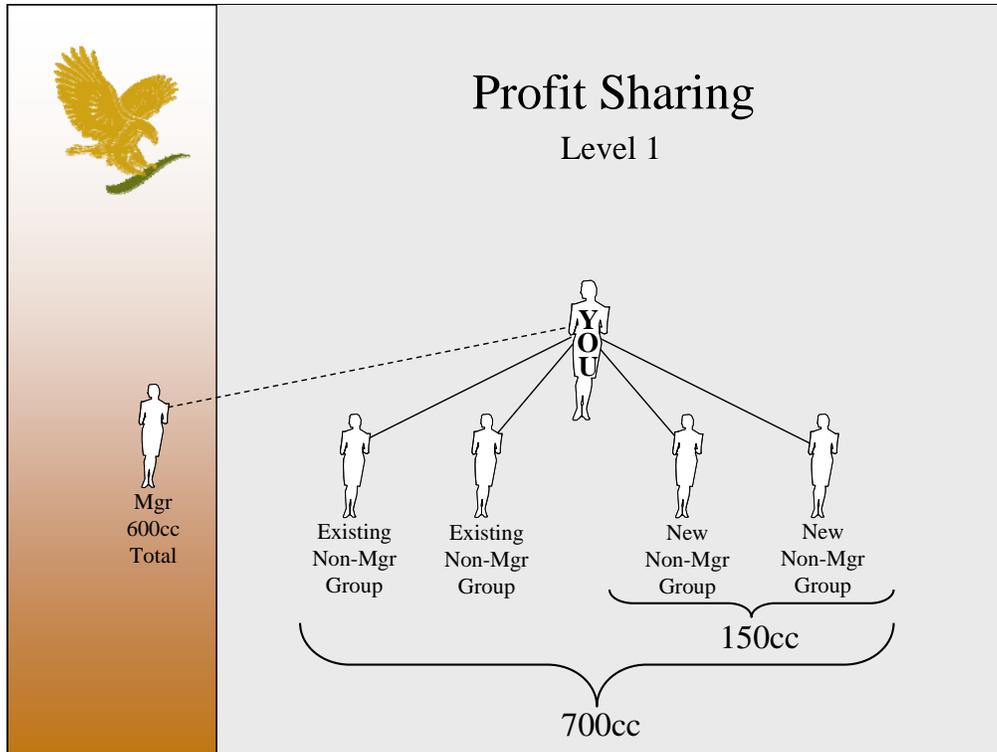
Profit Sharing

General Requirements

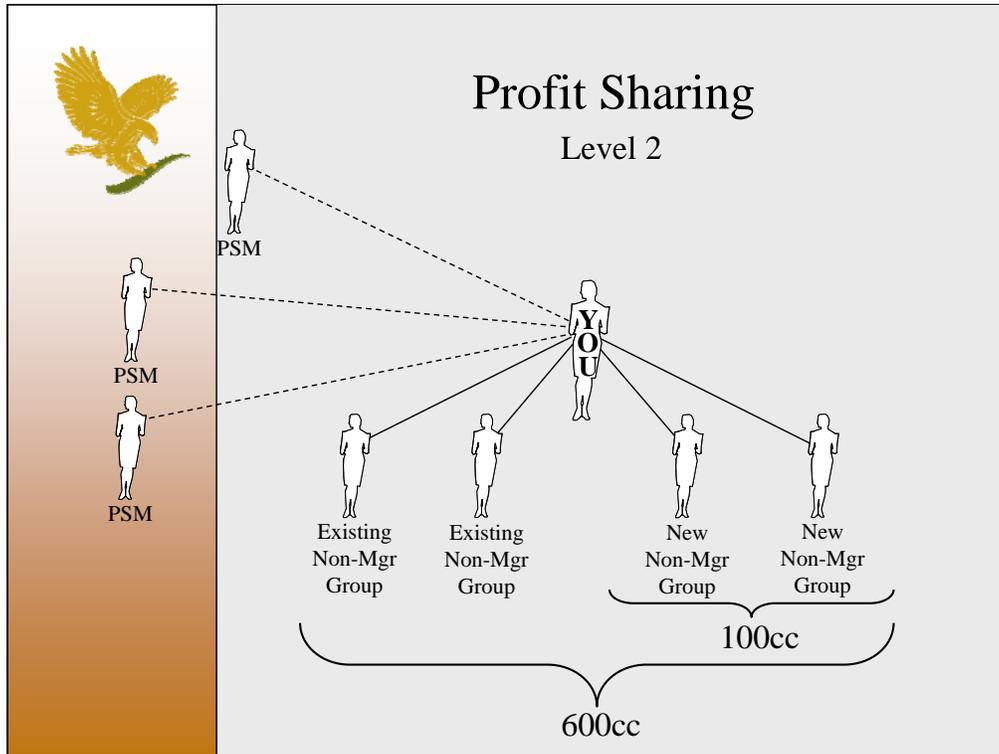
- 4 personal cc every month
- Leadership Bonus qualified every month
- Participate in the Earned Incentive Program
- Build business using correct MLM principles
- Attend & support Company events

Requirement for all levels:

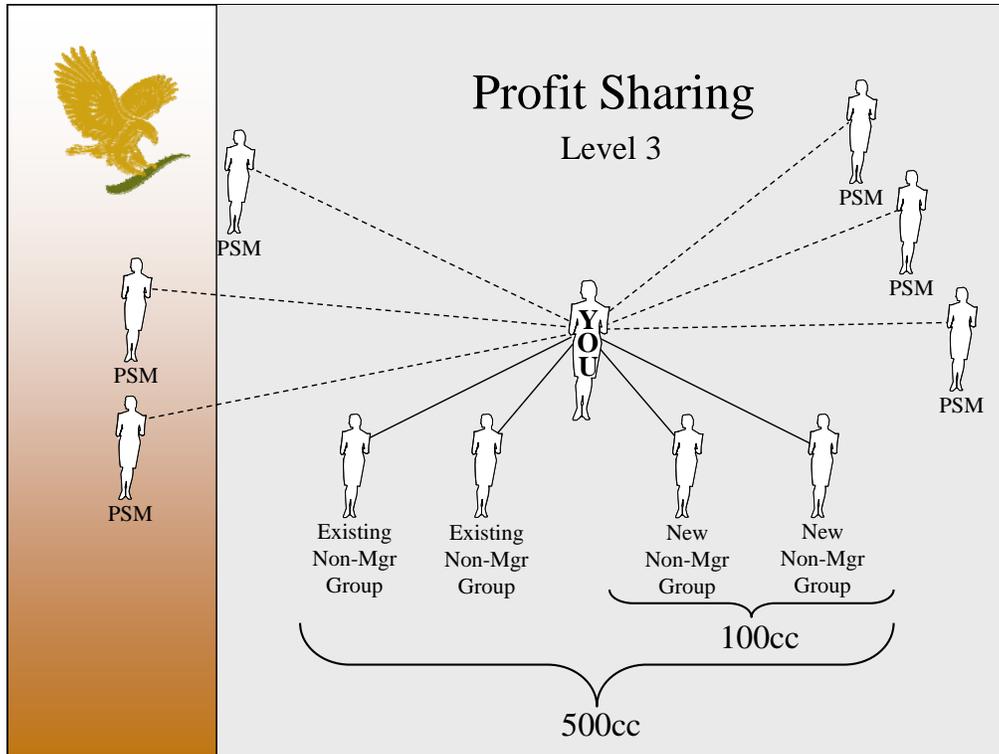
1. Be an active Recognized Manager with 4 active case credits every month during the incentive period; or, if you qualify as a Recognized Manager during the incentive period, you must be active every month thereafter.
2. Be Leadership Bonus qualified every month during the incentive period; or, if you qualify as a Recognized Manager during the incentive period, you must be Leadership Bonus qualified every month thereafter.
3. Purchase products as required only after 75% of prior product inventory has been utilized.
4. Be currently qualified for the Earned Incentive program.
5. Build your FLP business according to correct MLM principles and Company Policies.
6. Attend and support weekly opportunity meetings, monthly recognition and training meetings, the annual Company rally and all Company sponsored events. Final acceptance into the Profit Sharing Incentive is subject to approval by the Executive Committee.



1. Accumulate 700 personal and non-manager case credits during the incentive period after becoming a Recognized Manager, of which a minimum of 150 case credits must come from newly sponsored distributors during the incentive period. Responsored distributors do not count toward the 150 cc requirement.
2. Work with one or more downlines and assist at least one Recognized Manager to accumulate 600 or more total group case credits during the incentive period after becoming a Recognized Manager. This Manager may be an existing Manager or newly developed during the incentive period. Their case credits will not be added to your case credits for allocation of the bonus pool. (Note: only case credits for the months your Manager qualifies with 4 personal case credits will count for this requirement).
3. A bonus pool will be determined and one half of the total will be paid to those in this level of the incentive program. The determined amount will be divided by the Grand Total case credits of all qualifying PSMs to determine how many dollars is equivalent to one case credit. This dollar factor will be multiplied by the total number of case credits of each individual PSM to arrive at the amount of their incentive. If you have one or more downline Managers in different lines that also qualify as a Profit Sharing Manager, their case credits will be added to your case credits for allocating of the bonus pool.



1. Accumulate 600 personal and non-manager case credits during the incentive period after becoming a Recognized Manager, of which a minimum of 100 case credits must come from newly sponsored distributors during the incentive period. Responsored distributors do not count toward the 100 cc requirement.
2. Work with three or more downlines and qualify a Recognized Manager in at least three different lines as a Profit Sharing Manager (PSM). These Managers may be existing Managers or those newly developed during the incentive period. Their case credits will be added to your case credits for allocation of the bonus pool. In addition you will receive a prorated share of the bonus pool of PSM Level 1.
3. A bonus pool will be determined and one third of the total will be paid to those in this level of the incentive program. The determined amount will be divided by the Grand Total case credits of all qualifying Level 2 PSMs to determine how many dollars is equivalent to one case credits. This dollar factor will be multiplied by the total number of case credits of each individual Level 2 PSM to arrive at the amount of their incentive.



1. Accumulate 500 personal and non-manager case credits during the incentive period after becoming a Recognized Manager, of which a minimum of 100 case credits must come from newly sponsored distributors during the incentive period. Responsored distributors do not count toward the 100 cc requirement.
2. Work with six or more downlines and qualify a Recognized Manager in at least six different lines as a Profit Sharing Manager (PSM). These Managers may be existing Managers or those newly developed during the incentive period. Their case credits will be added to your case credits for allocation of the bonus pool. In addition you will receive a prorated share of the bonus pools of PSM Level 1 and PSM Level 2.
3. A bonus pool will be determined and one sixth of the total will be paid to those in this level of the incentive. The determined amount will be divided by the Grand Total case credits of all qualifying Level 3 PSMs to determine how many dollars is equivalent to one case credit. This dollar factor will be multiplied by the total number of case credits of each individual Level 3 PSM to arrive at the amount of their incentive.